

SmartBrief Newsletter

#smartselfstorage

OpenTech
Alliance™

Welcome to the second installment of our ***Self-Storage SmartBrief IoE Newsletter***. It's our goal at OpenTech to help self-storage owners work SMARTER. This newsletter is specifically designed to do just that! In each SmartBrief we will discuss enhancements to the IoE Control Center, showcase select reports and how they can benefit your business operations today, and new products to consider at your facility.

January's SmartBrief focuses on our NEW Alexa skill, 'Storage Genie' and how to enable it at your facility, predictive maintenance triggers what are they and how to set them up in the IoE Control Center and our latest product launched, SmartEye and how operators are using it and finding success to offer their customers the SMARTEST security solution in the industry.



Did you know Alexa can help you with operational tasks at your self-storage property? Storage operators across the US have found success in using Alexa's hands-free commands for a variety of things such as language translation, weather and more. We are excited to announce Alexa and CIA are now integrated!! Visit [Amazon.com](https://www.amazon.com) and enable the 'Storage Genie' skill* to perform voice commands and receive information about your facility. Ask Alexa:

- Alexa, ask Storage Genie to open the front gate?
- Alexa, ask Storage Genie who just entered?
- Alexa, ask Storage Genie how many visitors are here?
- More commands coming soon!



Predictive maintenance triggers ensure your systems are operating at the best. Within IoE Control Center, you can set to be alerted when your relay has been energized a specific number of times. This information can be useful in determining when a gate operator or other connected device should be serviced. Track how many times each key has been pressed and reset after service has been completed. Predictive maintenance triggers are just one of the many features available to you in the IoE Control Center. Read more in the User Guide found [here](#).



Most camera systems installed at self-storage facilities just record events. When a break-in or other incident occurs, you must look through hours of recorded footage and risk potential negative social reputation that your location has crime. What if you could detect bad behavior as it is happening and offer both your tenants the smartest security solution in self-storage? SmartEye is our tenant and asset protection service that uses intelligent AI technology, your existing camera system, and a Virtual Security Team to prevent and deter crime rather than just record it. Hear what one of our customers says about SmartEye and contact us today to find out more!

“OpenTech’s SmartEye security monitoring service (powered by BlueEye) has taken our facility monitoring to another level. Combining Artificial Intelligence with good old fashioned eyes on the target and live voice, SmartEye has proven to be an effective tool that we can use to ensure a safe and secure environment for our customers. The OpenTech Sales and Service teams are responsive at all times and have worked non-stop to meet our needs. We are very particular at Life Storage about the companies with which we do business, and OpenTech has met our high standards.”

-Jim Kwitchoff, Life Storage.



* 'Storage Genie' skill available at no charge on [Amazon.com](https://www.amazon.com)